

Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BIC/OED/OPS/J.STUMP

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COM/BIC/OED/OPS/J.STUMP

COM/BIC/OED/OPS/S.S.LEON

COM/BIC/OED/OBOD/R.E.COHEN

STATE/EUR/SE/B.HIRSHORM

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----- 015378

P 232133Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY ATHENS PRIORITY

INFO USMISSION NATO PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, GR, BE

SUBJECT: PRODUCT OPPORTUNITY: NATO ICB ELIGIBILITY

--- STATUS OF U.S. FIRMS FOR SUPPLY AND INSTALLATION

--- OF RADIO TELETYPE EQUIPMENTS

REF: ATHENS 8955

1. FOLLOWING INFO PROVIDED IN RESPONSE REFTEL:

A. ALL FIRMS LISTED PARA 1 ARE NATO ICB CERTIFIED EXCEPT MINTHORNE INTERNATIONAL CO. CERTIFICATION OF MINTHORNE IS IN PROGRESS AND WILL BE COMPLETED PRIOR TO DEADLINE DATE.

B. ECI, INC. HAS TS CLEARANCE, R.F. COMMS AND E.F. JOHNSON CO. BOTH HAVE SECRET CLEARANCES. EMEC, INC., MINTHORNE INT'L, INC. AND CARVILL INT'L INC. ARE MANUFACTURERS REPS. NONE OF THE THREE HAS AN INDUSTRIAL SECURITY CLEARANCE; HOWEVER, CLEARANCES ARE BEING REQUESTED BY ALL THREE COMPANIES.

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2. IF TENDER DOCUMENTS ARE CLASSIFIED RECOMMEND THEIR
RELEASE TO ALL U.S. FIRMS LISTED REFTEL VIA USDOC IAW NATO
SECURITY REGS. REQUIRING GOVT TO GOVT TRANSMITTAL OF NATO
CLASSIFIED MATERIAL. USDOC WILL IN TURN TRANSMIT TO

PROSPECTIVE BIDDERS, SUBJECT TO COMPLETION OF APPROPRIATE
SECURITY CLEARANCE CERTIFICATION IN THE CASES OF EMEC,
MINTHORNE AND CARVILL. KISSINGER

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Message Attributes

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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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05 JUL 2006

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